

Nominee: NCE Computer Group (Europe)

Nomination title: Enterprise IT Services & Solutions

How long has this organisation been involved in the IT services and solutions market in EMEA?

Founded in 1981, NCE Computer Group has over 30 years experience working within the IT Channel and also End User market, providing end to end storage, virtualisation, backup and networking on-site services and solutions.

Are there any key projects delivered in the last year that demonstrate this candidate's suitability for the award?

Over the last year NCE has taken on numerous storage, solutions and service projects, working closely with a network of partners in the channel to provide end-to-end solutions for their customers. Most recently implementing Arcserve UDP to help protect The Open Universities MK:Smart Research Initiative, and working with DataCore Software to help Kirklees College keep ahead of the technology obstacles brought about by the release of the Feltag Report in 2014.

NCE, as a non-biased reseller of storage, networking and virtualisation solutions, has references and is able to work within a variety of industries without exception, however has a strong presence within the Education, Healthcare and Government sectors providing both solutions and support.

What key vendor and industry accreditations does the nominee hold?

NCE has an array of partner accreditations including;

- Cisco Select Partner Status – NCE engineers hold: CCNA Switching & Routing, CCNA Security and CCNA Data Centre accreditations
- NetApp Silver Partner
- IBM Business Partner
- DataCore Gold Partner – Qualified DCIE, SSV DCIE and also DCME (of which there are believed to be only a dozen worldwide!)
- VMware – VCP qualified engineers

- NCE are official partners of many key vendors within the industry, a complete list of these partners can be found here - <http://www.nceeurope.com/about-us/company-profile/partners.html>

NCE holds the following industry accreditations and standards:

- Safe Contractor
- ISO 9001 - Quality Management
- ISO 14001 – Environmental Management
- CompTIA IT Business Trustmark

What endorsements does that nominee have from their customers and/or their technology partners?

NCE has numerous testimonials and case studies from various customers in a variety of verticals for including Education, Healthcare, Government, Travel & Tourism and pharmaceuticals. As well as testimonials covering all departments within NCE, including the Repair Centre, Onsite IT Maintenance & Support Services and Enterprise IT Solutions through implementing new data storage hardware and software solutions as well as the pre sales and professional support from experienced technical engineers.

You can find NCE's testimonials here - <http://www.nceeurope.com/about-us/case-studies/nce-testimonials.html>

You can find the latest case studies here - <http://www.nceeurope.com/about-us/case-studies/>

Why nominee should win

NCE invest heavily in their professional services and technical engineers to ensure they can continue to offer the highest service and advice when providing product, solutions and services

NCE has one of the worlds few DCME Engineers and has been the UK's largest reseller for a selection of our key partners for the last few years

Holding key standards within the industry and also the recent CompTIA IT Business Trustmark shows NCE's passion and determination to stay at the top of their game

NCE invest in marketing to promote their network of partners, however remain an independent resource to customers.