

## Nominee: SUSE

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### Nomination title: SUSE OpenStack Cloud 6

SUSE is a pioneer and a leader of open source enterprise software, with over 20 years' experience delivering high-quality, hardened solutions for business-critical environments. We are focused on developing software solutions that are the foundation of the agile, high performance, affordable and lower risk software defined data centres and cloud solutions that will power the businesses of the future.

SUSE is a founding member and platinum sponsor of the OpenStack Foundation. We were the first to launch a commercially supported enterprise OpenStack distribution based on the Essex release of OpenStack. We launched SUSE OpenStack 6 in March 2016, based on the Liberty release of OpenStack software.

SUSE OpenStack Cloud is the the open source private cloud solution of choice for enterprise business, providing the agility to deliver faster time to market and the innovation needed to quickly respond to today's ever-changing business-critical demands.

SUSE OpenStack Cloud enables customers to:

- Deliver improved agility, innovation and faster time to value to conquer today's competitive, market and business challenges with an enterprise-grade OpenStack private cloud
- Take the pain out of getting the robust, production ready private cloud needed to run business-critical workloads and drive business growth, with fast deployment, easy management and enhanced high availability
- Reduce costs, improve efficiency and maximize choice by enabling IT transformation and leveraging existing infrastructure investments with the widest hypervisor choice, broadest interoperability and most comprehensive support

Customer endorsements:

"SUSE OpenStack Cloud is a sophisticated cloud solution that simplifies the automation and management of cloud services" said Lars Göbel, head of IT Operations for DARZ, Germany.

"It delivers highly available, superb performance and outstanding value. SUSE OpenStack Cloud technology is extremely reliable and can be updated without downtime. This enables DARZ to deliver high-quality IaaS services to our customers, with all the flexibility, performance and security they need."

"We want to be the best OpenStack cloud computing service provider in Finland. That's why we partnered with SUSE." Kai Kankaala—Board advisor, Sales—at Datalounges, Finland.

**“With the latest release, OpenStack has really come of age,” says Kankaala. “We are getting the message out to businesses that it’s mature, reliable, highly sophisticated and fully ready for production landscapes. Of course, it is not a simple solution—but with our expertise and the enhancements in the SUSE product, we can bring all of the advantages to our customers without any of the complexity.”**

**SUSE OpenStack Cloud allows us to quickly build custom private, public and hybrid cloud environments, providing tailored service to our customers that other cloud providers cannot match.”**

**Kohei Sudo, CEO and president of S2 Inc. Ltd, Japan**

### **Why nominee should win**

- **Take the strain out of getting your OpenStack cloud up and running. SUSE OpenStack Cloud is fastest to deploy, configure and manage.**
- **Avoid the pain of unplanned downtime with automated deployment of advanced high availability for critical cloud services and enhanced high availability for compute nodes. Planned downtime is minimized with a more business-oriented release cycle and non-disruptive upgrades.**
- **Make it easier to modernize or transition existing workloads with the widest choice of hypervisor support, including KVM, XEN, Vmware, Hyper-V, z/VM and Docker.**
- **Maximize the value of existing investments with the widest hardware certification, comprehensive workload support and best interoperability.**