

## Nominee: SUSE

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### Nomination title: SUSE OpenStack Cloud

SUSE is a pioneer and a leader of open source enterprise software, with over 20 years' experience delivering high-quality, hardened solutions for business-critical environments. We are focused on developing software solutions that are the foundation of the agile, high performance, affordable and lower risk software defined data centres and cloud solutions that will power the businesses of the future.

SUSE is a founding member and platinum sponsor of the OpenStack Foundation. We were the first to launch a commercially supported enterprise OpenStack distribution based on the Essex release of OpenStack. We launched SUSE OpenStack 5 in March 2015, based on the Juno release of OpenStack software.

SUSE OpenStack Cloud is the private cloud IaaS solution of choice for the enterprise business. Designed for high availability, rapid deployment and ease of use, it delivers the operational agility, scalability and control to drive business innovation. Built on open source software, it avoids the vendor lock-in and high costs associated with proprietary cloud solutions.

SUSE OpenStack Cloud has been designed with the widest mixed hypervisor support available, including XEN, KVM, Microsoft Hyper-V and VMWare vSphere. This gives choice, flexibility and maximises the value of customer's existing IT virtualisation investments. SUSE also has the industry's strongest HW and ISV partnerships, resulting in the widest HW certification, best interoperability and most comprehensive application/workload support for SUSE OpenStack Cloud. Featuring automated high-availability configuration and deployment of critical cloud services, it is the rock solid, reliable and production ready OpenStack private cloud platform your business needs.

Customer endorsement from Datalounges, a Cloud Service Provide in Finland:

Using SUSE OpenStack Cloud, Datalounges has successfully brought the power and flexibility of OpenStack technologies within the reach of all businesses. The offering enables companies to rapidly and cost-effectively deploy cloud infrastructure and build new services—all backed by excellent support and robust SLAs.

“SUSE OpenStack Cloud gives our customers the power to do anything they want.”

“With a few clicks of a mouse, we can build dozens of servers for a customer in a matter of minutes. This supports our fast growth and ensures that we can help our customers get business value from OpenStack incredibly quickly.”

**“SUSE wins the Rule the Stack competition”. This competition, sponsored by Intel and run at the past three OpenStack Summits, is a challenge to deploy and fully operational OpenStack cloud infrastructure as quickly and as accurately as possible. SUSE OpenStack cloud has been the winner every time the competition has been run. At the last event in Vancouver in May 2015, SUSE took first and second place, way ahead of the third placed competitor. This competition is not only about speed but also about the sophistication of the deployment, including elements such as highly available cloud services and live migrations. SUSE is recognized for delivering trusted, open source solutions that can be deployed quickly and managed easily. Winning this competition perfectly highlights the strengths of the SUSE and OpenStack combination.**

### **Why nominee should win**

- **SUSE OpenStack Cloud is the IaaS solution of choice for private cloud workloads**

**Rock solid, reliable and production ready**

- **SUSE OpenStack Cloud is the fastest to deploy and easiest to manage, accelerating the delivery of real business benefits**
- **SUSE OpenStack Cloud has the widest HW certification, best interoperability and most comprehensive application/workload support**
- **SUSE OpenStack Cloud has the widest mixed hypervisor support available to maximise the value of customer’s existing IT investments**
- **SUSE OpenStack Cloud offers choice, flexibility and lower costs, whilst maximizing ROI**